



Scouting Heritage Auction

Procurement Worker's Talking Points

What are you supporting?	The annual Scouting Heritage Auction supports the character-building programs that benefit nearly 9,000 Scouts in Snohomish, Skagit, Whatcom, Island and San Juan Counties. Scouting teaches ethical decision making, leadership and community service and is built around the core values that are found in the Scout Oath and Scout Law.
Why the 100 Years theme?	Scouting was organized in 1910 and the National BSA celebrates our centennial anniversary on February 8, 2010. Our auction is the first event where we will be celebrating 100 years as a valuable community resource.
How do you hope to raise?	Our goal is to far surpass last year's proceeds of \$80,000.
When and where is the auction?	It will be held on Saturday, October 24 th at the Tulalip Resort Hotel & Spa. Would you like an invitation?
What do you want from us?	<p>We invite your support local Scouting by donating to either our Live Auction or to our Silent Auction.</p> <ul style="list-style-type: none"> - Live auction items are valued from \$500 and up - Silent auction items range from \$50 to \$499. <p>Or you may wish to promote your business by placing a full-page ad for \$300 or half page ad for \$150 in our auction catalog.</p>
What kind of publicity do I get?	Some of the most influential community leaders in our area attend the annual auction. Live auction items are described by our auctioneer, as well as appearing in our catalog with elaborate detail. Silent auction item donors are also recognized in our auction catalog. We encourage our guests, volunteers and sponsors to support those who support us.
But we get hit up all the time!	I know you must be selective with your donations, which is why we ask you to consider the value of Scouting as a valuable resource for our communities. We are not a recreational club or a creative day-care center. We prepare young people for productive, self-reliant adulthood as participating citizens who value unselfish service to others.
Okay, now what do I do?	Thank you for your generous donation! Please take a moment to fill out the procurement form so we can properly describe the donation and recognize you as the donor. We also need to know how best to pick up the donation so it can be ready for the auction.