



How Much Can You Earn Selling Popcorn?

EARN UP TO 45% COMMISSION!

DRAFT

The Revised Popcorn Commission Structure for 2009

NEW - \$100 Bonus for signing up on the council website by July 31st to participate in the sale. This will be credited to your unit account and for advancement, promotion or anything else!

- 15%** Base commission
- 10%** Commission Bonus when the Unit Kernel attends the official District Training Kickoff. A 5% commission is available for attending a make-up session.
- 5%** On time Sale Closeout and on time Show & Sell and Take-Order orders.
- 5%** Bonus for Popcorn Prize opt out if the unit does not use the Trails End prize program.
- 5%** Bonus for selling an average \$250 of popcorn products per registered Scout, based on your July 31, 2009 BSA membership*. The national sales average is over \$308.
- 5%** Above and Beyond Bonus for selling an average \$400 of popcorn per registered Scout, based on your July 31, 2009 BSA membership*.

FOR NEW UNITS: Units selling popcorn for the first time earn a minimum **40%** commission. Offer does not apply to units that participated in the previous year's sale.

Other Mount Baker Council Incentives

Council \$1,500 Club:

Scouts may choose from a \$50 Wal-Mart gift card or a \$50 Best Buy gift card or Mount Baker Council "Scout Bucks". Scouts also receive a limited edition 2009 Popcorn Sale patch.

The \$1,000 Club

Scouts selling at this level receive the custom popcorn patch and a Marshmallow Blaster!

Weekly "Fill It Up" Drawings to recognize early achievers:

Scouts are encouraged to participate in the "Fill It Up" plan by completely filling their take-order sheets with popcorn orders. As Scouts fill their take-order forms, email or fax their names, unit, addresses and phone numbers to popcorn@mountbakerbsa.org to participate. Drawings for prizes will be held on Mondays, October 12, 19 and 26 for Cub Scouts, Boy Scouts and Venturers whose forms came in the previous week. All forms received will then go into the final drawing to be held on November 9th. Trails End is again providing the great prizes.

Disneyland Trip Drawing: For every \$250 dollars a Scout sells, there's a chance to win the \$1,500 Disneyland vacation package. Entries must be in by December 31, 2009 to qualify.

Trail's End Company National Incentives

Sell \$1,500 - receive a \$50 BSA Web Gift Card, a Wal-Mart Gift Card or a Colman Gift Card directly from Trails End. The enclosed form must be sent to Everett or Bellingham Scout Service Center to be approved and the council will then forward the form to Trail's End.

Sell \$2,500 or more - Enter the Trail's End Scholarship program. See enclosed form for details.

* Reductions of this registration figure may take into account those boys who have moved away or have crossed over into Boy Scouts or Venturing. Contact your Council Popcorn Kernel as needed.